

Review of Proposals
RFP 2-2886 Security Officer Services
Presented to Executive Committee - June 5, 2023
13 firms proposed, 3 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Average Hourly Rate
1	90	Inter-Con Security Systems, Inc.	None	Provides transportation security services for clients such as the San Diego Metropolitan Transit System. Currently supports multiple local government agencies and transportation clients including the California Department of Transportation and California Department of General Services. Account manager has 11 years of security, military, and law enforcement and manages security officers involving onboarding, training, and assignments. Recruitment manager has two years in security, military, and law enforcement and is responsible for the recruitment, retention, and onboarding of field personnel. Provided real-world examples in their responses to the evaluation committee's questions to demonstrate their experience and understanding of the Project. Demonstrated an understanding of the scope of work, as well as the project area. Discussed its approach to a well-designed staffing plan including ensuring coverage without gaps. Discussed its project management process, including schedule control and quality control, and the firm's use of proprietary guard tour software that operates on both iOS and Android platforms. Received positive responses from references. Proposed competitive average hourly rate.	\$39
2	85	American Security International Corporation, doing business as Absolute International Security	None	Provides as-needed professional security guard and patrol services to support the Los Angeles Police Department. Provides unarmed security guards at various locations for the County of Riverside Department of Public Social Services. Account manager has 30 years of experience working with private security services. The manager responsible for recruiting has over 23 years of military federal service and corporate security management. Approach includes electronic sign-ins to keep track of work schedules and check-in/out times and an electronic patrol management system called TrackTik. Discussed customizable orientation to prepare guards with a curriculum to deal with all common occurrences, emergency protocols, and daily responsibilities. The staffing section of the proposal was disorganized and lacked specifics on the roles of the key personnel. Responded to questions asked during the interview. Received positive responses from references. Proposed highest average hourly rate.	\$41
3	84	American Global Security, Inc.	None	Provides unarmed security services and vehicle patrols for the City of Glendale. Provides guard services for the City of Upland with a guard stationed at the main Metrolink Station during operational hours. Account manager has seven years of experience in security. The recruitment manager has over 11 years of experience in recruitment and training as well as experience as a field supervisor and a patrol guard. Discussed details regarding replacement and stand-in guards who have undergone the site training that would be called upon to fill any unexpected absences. Demonstrated an understanding of the scope of work, as well as the project area. Did not have the requested presentation for staff during the interviews. Received positive responses from references. Proposed lowest average weighted hourly rate.	\$34

Evaluation Panel:

Internal:
Contracts Administration and Materials Management (1)
Security and Emergency Preparedness (1)
Risk Management (1)
Bus Operations (1)
Base Maintenance (1)

Proposal Criteria

Qualifications of the Firm
Staffing and Project Organization
Work Plan
Cost and Price

Weight Factors

20%
25%
25%
30%