

Review of Proposals
RFP 5-4123 Armored Vehicle Transportation and Fare Collection Counting Services

ATTACHMENT A

Presented to Finance & Administration Committee - September 10, 2025

2 firms proposed, 2 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Average Monthly Fee
1	77	Sectran Security, Inc. Pico Rivera, California	None	Demonstrated relevant experience providing armored vehicle transportation and fare collection counting services for several public transit agencies. Operates over 150 armored vehicles and has over 300 employees. Proposed project team has extensive experience. Dedicated staffing resources and cross-training processes in place to ensure no disruption in service. Detailed work plan demonstrating clear understanding of OCTA's requirements. Dual custody and camera-monitored handling of fare collection. Detailed truck routing, emergency protocols, and security procedures. Presented operational capabilities, work flow processes, as well as responded to the evaluation committee's questions during the interview. Proposed competitive monthly fees.	\$46,891
2	67	Los Angeles Federal Amored Services, Inc. South El Monte, California	None	Demonstrated experience providing armored vehicle transportation and fare collection counting services for various transit agencies. Currently providing services to OCTA. Operates with a staff of 15 employees and two armored vehicles. Proposed project team has relevant experience. Did not demonstrate a backup staffing plan or cross-training protocol. Presented a general work plan that did not detail procedures for quality assurance, reconciliation, or performance monitoring. Provided general responses to the evaluation committee's questions. Proposed lower monthly fees.	\$20,784

Evaluation Panel:

Internal:

Contracts Administration and Materials Management (1)
Revenue Administration (2)
Express Lanes (1)
Maintenance (1)

Proposal Criteria

Qualifications of the Firm
Staffing and Project Organization
Work Plan
Cost and Price

Weight Factors

20%
20%
35%
25%