

**PROPOSAL EVALUATION CRITERIA MATRIX (Short-Listed)
RFP 4-2217 On-Call Real Property Appraisals and Related Services**

R.P. Laurain & Associates, Inc.						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.0	5.0	5.0	4.5	6	27.0
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.5	5	20.5
Work Plan	4.0	4.0	4.0	4.0	4.0	4	16.0
Cost and Price	4.24	4.24	4.24	4.24	4.24	5	21.2
Overall Score	81.2	81.2	87.2	87.2	86.7		85

Hennessey & Hennessey, LLC						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.5	4.0	4.5	4.5	4.5	6	26.4
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.0	5	20.0
Work Plan	4.0	4.0	3.5	4.0	4.0	4	15.6
Cost and Price	4.47	4.47	4.47	4.47	4.47	5	22.4
Overall Score	85.4	82.4	83.4	85.4	85.4		84

Santolucito Dore Group, Inc.						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.0	4.5	5.0	4.5	6	26.4
Staffing/Project Organization	4.5	4.5	4.5	4.5	4.0	5	22.0
Work Plan	4.5	4.0	4.5	4.5	4.5	4	17.6
Cost and Price	3.62	3.62	3.62	3.62	3.62	5	18.1
Overall Score	82.6	80.6	85.6	88.6	83.1		84

Hendrickson Appraisal Company, Inc.						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.0	4.0	4.0	4.0	6	24.0
Staffing/Project Organization	4.0	4.0	4.0	4.0	3.5	5	19.5
Work Plan	4.0	3.5	4.0	4.0	4.0	4	15.6
Cost and Price	4.04	4.04	4.04	4.04	4.04	5	20.2
Overall Score	80.2	78.2	80.2	80.2	77.7		79

Epic Land Solutions, Inc.						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.0	4.0	3.5	3.5	6	22.8
Staffing/Project Organization	3.0	3.0	3.0	3.0	3.0	5	15.0
Work Plan	3.5	4.0	3.5	3.5	3.5	4	14.4
Cost and Price	5.00	5.00	5.00	5.00	5.00	5	25.0
Overall Score	78.0	80.0	78.0	75.0	75.0		77

The range of scores for the non-short-listed firms was 49-75.