Review of Proposals RFP 5-3930 Paratransit and Microtransit Software

ATTACHMENT A

Presented to Transit Committee - July 10, 2025

Six proposals received, Two firms were interviewed, One firm is being recommended

| Overall Ranking | Proposal Score | Firm & Location | Sub-Contractors | Evaluation Committee Comments | Total Price for Initial Two-Year Term | |
|-----------------|-------------------|---|-----------------|--|---------------------------------------|---|
| 1 | 80 | Spare Labs Inc. Vancouver, BC, Canada | None | Demonstrated extensive experience in implementing transit services across microtransit, paratransit, and on-demand transit platforms, including transitions from the Trapeze system for agencies. | Project Implementation: | \$527,524 |
| | | | | Proposed a highly experienced team with a strong background in both microtransit and paratransit systems. | Trip Cost based on 1 million to | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| | | | | The proposed project team has direct experience in project transition from the Trapeze system and integration. | 1.5 million trips: - Total: | \$442,000 |
| | | | | Presented a comprehensive work plan that meets the project requirements and meets all business requirements specified in the scope of work. | | \$969,524 |
| | | | | Proposed a cohesive single platform system that has access to all functionalities across all services, including OC ACCESS, same-day service, and the senior mobility program. Positive references were received for the firm. | | |
| | | | | Proposed lower price for both the initial term and option term. | | |
| 2 | 72 | RideCo US Inc. Los Angeles, California | None | Implemented on-demand paratransit and microtransit software services across North America. Experienced in working with large service providers such as the Southeastern Pennsylvania Transportation Authority. | Project Implementation: | \$885,994 |
| | | | | Proposed a knowledgeable and experienced project team with experience in Trapeze system conversions. | Trip Cost based on 1 million to | |
| | | | | Identified four features in its proposal as future enhancements based on OCTA's business requirements. Positive references were received for the firm | 1.5 million trips: | \$598,430 \$1,484,424 |
| | | | | Proposed higher price for both the initial term and option term. | | ψ1,404,424 |

| Evaluation Panel: | Proposal Criteria | Weight Factors |
|----------------------------------|-----------------------------------|----------------|
| Information Systems (2) | Qualifications of the Firm | 25% |
| Program Management Office (1) | Staffing and Project Organization | 20% |
| Specialized Transit Services (2) | Work Plan | 30% |
| | Cost and Price | 25% |
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