

**Review of Proposals**  
**RFP 0-2272 Enterprise Asset Management System**  
Presented to Transit Committee - February 11, 2021  
13 proposals were received, 4 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Firm-Fixed Price
1	86	<b>21Tech LLC</b>  Walnut Creek, California	Infor Public Sector, Inc.	Highest-ranked firm overall.  Experience in implementing, maintaining and supporting an enterprise asset management system (EAM) system for public transit agencies. Performed work of a similar nature by migrating a transit agency's existing Ellipse system to an EAM system. Proposed project manager has over 25 years of experience and principal consultant has over 30 years of experience. Proposed project manager has completed two major EAM system implementations in the past three years, including an Ellipse migration. Demonstrated a comprehensive understanding of the requirements included in the scope of work. Provided a detailed approach for completing the tasks, deliverables and project milestones. Provided a superior demonstration of the proposed EAM system's functionality in meeting the Orange County Transportation Authority's (OCTA) asset management requirements. Presented approach to completing the implementation and answered questions during the interview. Received positive responses from references. Proposed a competitive total firm-fixed price.	Initial Term \$5,061,529 First Option Term \$881,892 <u>Second Option Term \$934,806</u> Total \$6,878,227
2	84	<b>Trapeze Software Group, Inc.</b> Cedar Rapids, Iowa	None	Second-ranked firm overall.  Experience in implementing, maintaining and supporting an EAM system for public transit agencies. Proposed project manager has over 25 years of experience. Demonstrated an understanding of the requirements included in the scope of work. Provided a detailed approach for completing the tasks, deliverables and project milestones. Provided a demonstration of the proposed EAM system's functionality in meeting OCTA's asset management requirements. Presented approach to completing the implementation and answered questions during the interview. Received positive responses from references. Proposed the lowest total firm-fixed price.	Initial Term \$4,623,351 First Option Term \$839,545 <u>Second Option Term \$900,561</u> Total \$6,363,457
3	81	<b>Infor Public Sector, Inc.</b> Lake Forest, California	None	Third-ranked firm overall.  Experience in implementing, maintaining and supporting an EAM system for public transit agencies. Proposed project manager has over 20 years of experience. Demonstrated an understanding of the requirements included in the scope of work. Provided a detailed approach for completing the tasks, deliverables and project milestones. Provided a demonstration of the proposed EAM system's functionality in meeting OCTA's asset management requirements. Presented approach to completing the implementation and answered questions during the interview. Received positive responses from references. Proposed a competitive total firm-fixed price.	Initial Term \$5,597,109 First Option Term \$765,373 <u>Second Option Term \$811,984</u> Total \$7,174,466
4	77	<b>Electronic Data, Inc.</b> St. Petersburg, Florida	WSP USA, Inc. Projetechn, Inc. ActiveG	Fourth-ranked firm overall.  Experience in implementing, maintaining and supporting an EAM system for public transit agencies. Proposed project manager has over 20 years of experience. Demonstrated an understanding of the requirements included in the scope of work. Provided a detailed approach for completing the tasks, deliverables and project milestones. Provided a demonstration of the proposed EAM system's functionality in meeting OCTA's asset management requirements. Presented approach to completing the implementation and answered questions during the interview. Received positive responses from references. Proposed a competitive total firm-fixed price.	Initial Term \$5,206,248 First Option Term \$637,531 <u>Second Option Term \$663,287</u> Total \$6,507,066

**Evaluation Panel: (5 members)**

*Internal*

Contracts Administration and Materials Management (1)  
Maintenance (1)  
Accounting and Financial Reporting (1)  
Information Systems (1)

*External*

Intratek (1)

**Proposal Criteria**

Qualifications of the Firm  
Staffing and Project Organization  
Work Plan  
Cost and Price

**Weight Factors**

25%  
20%  
35%  
20%