

**Review of Proposals**  
**RFP 0-2692: Electric Charging Station and Energy Management System**  
Presented to Transit Committee - January 14, 2021  
**5 firms proposed, 2 firms were interviewed, 1 firm is being recommended**

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Cost
1	88	<b>ChargePoint Inc.</b>  Campbell, California	Video Data Communications  Smart Charge  Bear Electric	Firm founded in 2007 and solely dedicated to design and manufacture charging hardware and integrate its own software solutions.  Offered a turn-key solution from charging infrastructures, energy management software, payment platform, to fleet vehicle management system.  Installed over 125,000 electric vehicle (EV) chargers for 8,000 customers.  Proposed a team of professional staff with experience in providing EV charging station and energy management system.  Proposed key personnel fully presented the understanding of project nature and ensured the project will be meeting the scope of work requirements during the interview.  Proposal demonstrated extensive knowledge and understanding of each requirement specified in the scope of work.  A sampling of reports that provides detailed and comprehensive reporting capabilities through its network platform was included in the work plan and presented during the interview.  Proposed lower overall pricing.	\$ 484,331.00
2	74	<b>PCS Energy LLC</b>  Culver City, California	Chargie LLC	Established in 2016 to offer renewable energy solutions for organizations and properties.  Installed over 10,000 EV chargers.  Previous experiences mainly with commercial property management firms.  Proposed team has relevant project experience .  Proposal demonstrated an understanding of the overall project.  Proposed subcontractor will handle all software solutions and end-user training of the networking technology.  Proposed higher overall pricing.	\$ 487,866.00

**Evaluation Panel:**

**Internal:**

Contracts Administration and Materials Management (1)  
Facilities Engineering (1)  
Maintenance Resource Management (1)  
Maintenance and Motorist Services (1)

**Proposal Criteria**

Qualifications of the Firm  
Staffing and Project Organization  
Work Plan  
Cost and Price

**Weight Factors**

30%  
20%  
25%  
25%

**External:**

Dahl, Taylor & Associates, Inc. (1)