



November 12, 2020

To: Transit Committee

From: Darrell E. Johnson, Chief Executive Officer

Subject: Sole Source Agreement for Motorola 800 Megahertz Encrypted Mobile Radio Equipment for Transit Police Services Vehicles

Overview

The Orange County Transportation Authority participates in the Countywide Coordinated Communications System. Participation in this system requires the Orange County Transportation Authority to maintain compatible mobile radios and base stations. Radios are used by operations, maintenance, administrative, and Transit Police Services personnel. Board of Director's authorization is requested to award a sole source purchase order for three sets of mobile radios and necessary accessories for vehicles assigned to Transit Police Services.

Recommendation

Authorize the Chief Executive Officer to negotiate and execute sole source Purchase Order No. A45898 between the Orange County Transportation Authority and Motorola Solutions, Inc., in the amount of \$37,362, to purchase three sets of APX 6500 Enhanced 700/800 Hot Red encrypted mobile radios and necessary accessories.

Discussion

The Orange County Transportation Authority (OCTA) maintains an active emergency coordination program. One important component of this program is the OCTA Central Communications unit and its associated radio systems and equipment. Transit Police Services (TPS), OCTA field personnel, as well as maintenance, operations, and administrative personnel utilize radios to communicate important information and coordinate response to incidents on a daily basis.

As with many public agencies in Orange County, OCTA participates in the Countywide Coordinated Communications System (CCCS), which operates on the 800 megahertz band, and is a contract participant in an agreement between

the County of Orange and Motorola Solutions, Inc. (Motorola). With the addition of five officers to support TPS as approved by the Board on July 13, 2020, three additional vehicles have been assigned to TPS, and has necessitated the purchase of three additional mobile radios and necessary accessories.

Procurement Approach

This procurement was handled in accordance with OCTA Board of Directors (Board)-approved policies and procedures for a sole source procurement.

Motorola is the only authorized vendor to sell the required radio equipment currently in use by OCTA for all existing TPS vehicles. Therefore, it meets the sole source procurement guidelines, as the product is available from only one source. Based on the firm's technical ability and financial status, Motorola is deemed responsible.

The pricing provided to OCTA was quoted from the County of Orange Agreement # MA-060-1501-1560, (Orange County Equipment and Services Price Book Agreement), which was negotiated directly between Motorola and the County of Orange on behalf of all participating agencies of the CCCS. Sole source purchases of similar handheld radios were made in 2012, 2014, 2015, 2018, and 2019.

In accordance with the OCTA sole source procurement policies and procedures, a sole source agreement \$50,000 or under requires the Contracts Administration and Materials Management Department to conduct a price review of Motorola's proposed pricing. The rates in Motorola's proposal are consistent with the rates in the Orange County Equipment and Services Price Book Agreement. As part of the CCCS group, OCTA receives special pricing from the manufacturer. The price OCTA is paying for each item on PO A45898 is a 44 percent discount on the listed prices. Therefore, the quoted price is deemed fair and reasonable.

Fiscal Impact

This procurement is funded through the Transportation Fund, Operations Support, with funds transferred into Account 1316-9027-A0001-03N from Account 2159-9025-D2113-0PU.

Summary


Staff recommends the Board authorize the Chief Executive Officer to negotiate and execute sole source Purchase Order No. A45898 with Motorola Solutions Inc., in

the amount of \$37,362, to purchase three sets of APX 6500 Enhanced 700/800 Hot Red encrypted mobile radios and necessary accessories.

Attachment

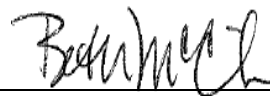
None.

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