

CORONAVIRUS IMPACTS TO THE 91 EXPRESS LANES

EXPRESS LANES





Coronavirus (COVID-19) Pandemic: Impacts

- Traffic volumes down approximately 80 percent on the 91 Express Lanes
- Toll revenues down approximately 77 percent
- Customer calls to the call center in Corona decreased by 66 percent
- Mail processing dropped by 50 percent
- Weekly new accounts decreased by 74 percent
- Staffing levels at call center reached a low in early April





Actions Taken to Date

- Closed Customer Walk-In Center in Corona
- Suspended various items:
 - Monthly account maintenance fees
 - Outbound collection calls and notices
 - Franchise Tax Board Intercept Program
 - Transmittal of violations files to collections agency
 - 6C transponder distribution campaign
 - Cost of living adjustments
 - Toll rates adjusted to meet traffic volume demand



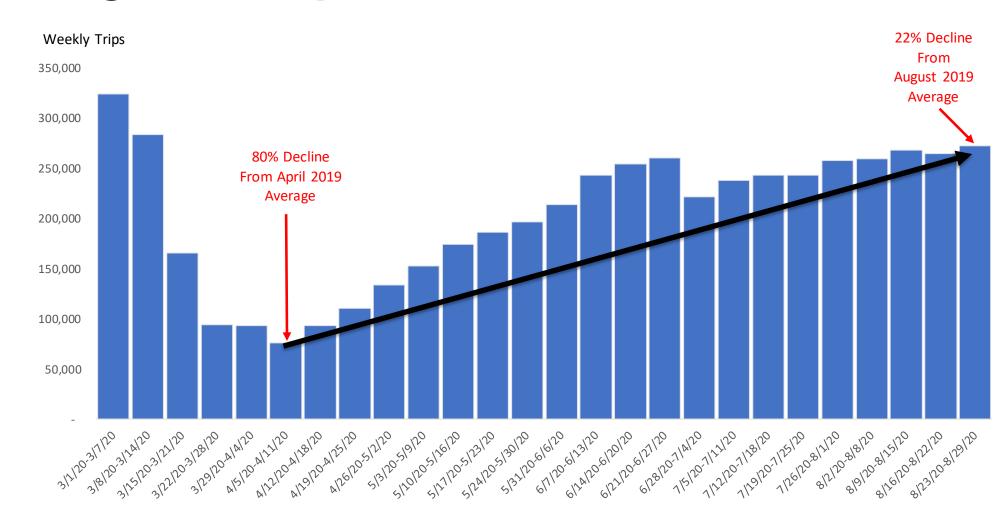
Toll Rates – Orange County Transportation Authority (OCTA)

- Temporarily modified the Toll Policy
- Modifications included:
 - Suspension of holiday toll rate schedules
 - Cost of Living Adjustment cancelled for July 1, 2020
- Toll Policy modifications ended on September 30, 2020
- Several toll rates reduced in April 2020, July 2020, and October 2020 per the requirements of the Toll Policy





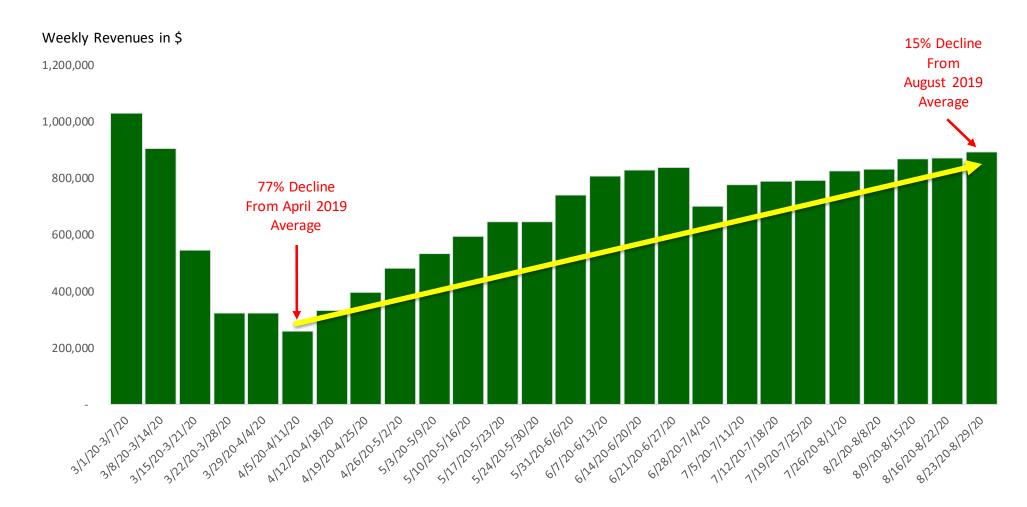
Orange County Traffic Volumes







Orange County Potential Toll Revenues







Current Conditions Compared to Pre-COVID-19

- Traffic volumes are down approximately 22 percent
- Toll revenues are down approximately 15 percent
- Customer calls to the call center in Corona are down approximately 36 percent (call wait times at 20 seconds)
- Mail processing is down approximately 37 percent
- Weekly new accounts are down by about 13 percent
- Staffing at call center close to pre-COVID-19 levels





Capital Projects Continue Despite COVID-19

- Back-Office System and Customer Service Center Operations
 - Workshops and system demonstrations are ongoing
 - Testing commencing early 2021
 - July 2021 transition date planned
- 241/91 Express Lanes Connector
 - Agencies continue to meet on a bi-weekly basis
 - Specialized working groups have been formed and are meeting
 - Project opening planned in late 2025





Moving Forward

- Customer Walk-In Center in Corona to remain closed
- Resume key activities in October 2020:
 - Monthly account maintenance fees
 - Outbound collection calls and notices
 - Transmittal of violations files to collections agency
- Continue adjusting toll rates to meet traffic volume demand
- Continue with 6C transponder distribution campaign





Next Steps

- Evaluate COVID-19 conditions and impacts to the economy
- Re-evaluate the reopening of the Customer Walk-In Center in Corona
- Monitor traffic volumes, revenues, and operational activities
- Adjust toll rates as required
- Provide updated information to the Board of Directors and rating agencies