

**Review of Proposals**  
**RFP 9-1836 40-Foot Compressed Natural Gas-Powered Buses**  
PRESENTED TO THE TRANSIT COMMITTEE - OCTOBER 8, 2020  
**3 proposals were received, 2 firms were interviewed, 1 firm is being recommended**

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Price Initial Purchase
1	89	GILLIG LLC Livermore, California	None	Highest-ranked firm overall Experienced project team Meets or exceeds the Orange County Transportation Authority's minimum warranty requirements Providing field service representatives to assist in bus delivery and acceptance In business 130 years Positive responses from references Proposed lowest price	\$100,371,600
2	86	New Flyer of America, Inc. St. Cloud, Minnesota	None	Second-ranked firm Experienced project team Could meet all minimum warranty requirements with extra cost on some Has service center in Ontario, California In business 90 years and has many subsidiary locations globally Positive responses from references OCTA's existing heavy-duty bus fleet is made up of New Flyer buses	\$102,597,189

**Evaluation Panel:**

Contracts Administration and Materials Management (1)  
Transit Technical Services (1)  
Health, Safety and Environmental Compliance (1)  
Maintenance (1)  
Bus Operations (1)

**Proposal Criteria**

Technical Specifications  
Qualifications, Related Experience and Project Management  
Cost and Price

**Weight Factors**

50%  
20%  
30%