

Review of Proposals
RFP 0-2341 Security System Service and Maintenance
Presented to Executive Committee - October 5, 2020
3 firms proposed, 2 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Weighted Average Hourly Rate Per Service Call
1	82	Climatec LLC Anaheim, California	None	Higher-ranked firm overall. Experience providing security system services for clients similar in size to OCTA. Possess required licenses and certifications. Proposed project team is knowledgeable with relevant experience. Organization of project team was clear. Proposed ample resource of dedicated technicians, including additional support as needed, to respond to service calls. Discussed approach to meeting OCTA's security system needs. Discussed its process for managing requests and service calls. Presented approach and answered questions during the interview. Received positive responses from references. Proposed lowest weighted average hourly rate per service call.	\$146
2	78	Convergint Technologies Orange, California	None	Experience providing security system services for clients similar in size to OCTA. Currently providing service and maintenance of OCTA's security system. Proposed project team has relevant experience. Project team includes individuals currently providing services to OCTA. Proposed a deep bench of technicians to respond to service calls. Demonstrated an understanding of the scope of work. Detailed approach and processes for meeting OCTA's requirements. Discussed its web-based service portal to track service requests. Presented approach and answered questions during the interview. Received positive responses from references. Proposed highest weighted average hourly rate per service call.	\$222

Evaluation Panel:
Internal:
Contracts Administration and Materials Management (1)
Security and Emergency Preparedness (1)
Capital Programs (1)
Information Systems (1)
General Services (1)
External:
County of Orange (1)

<u>Proposal Criteria</u>	<u>Weight Factors</u>
Qualifications of the Firm	30%
Staffing and Project Organization	25%
Work Plan	25%
Cost and Price	20%