

Review of Proposals
RFP 0-2256 Armored Vehicle & Fare Collection Counting Services
Presented to Finance and Administration Committee - September 23, 2020
2 proposals were received, 2 firms were interviewed, 1 firm is being recommended.

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Average Monthly Fee
1	85	Los Angeles Federal Armored Services, Inc. Los Angeles, California	None	Highest-ranked firm overall. Qualifications and experience providing armored vehicle and fare collection counting services include multiple similar transportation agencies. Demonstrated a thorough and concise understanding of project requirements. Proposed a highly qualified and experienced project team. Comprehensive work plan addressing all the elements of the scope of work. Positive references. Multiple security measures in place at facility. Proposed competitive pricing. Lower total average monthly fee.	\$ 29,481
2	64	Sectran Security, Inc. Pico Rivera, California	None	Second-ranked firm. Qualifications and experience providing armored vehicle and fare collection counting services include other transportation agencies. Demonstrated a good understanding of project requirements. Proposed a qualified project team. Work plan addresses all the elements of the Scope of Work. Positive references. Standard security measures in place at facility. Proposed higher pricing.	\$ 62,484

Evaluation Panel:

- Contracts Administration and Materials Management (1)
- Revenue Administration (1)
- Accounting and Financial Reporting (1)
- 91 Express Lanes (1)
- Operations (1)

Proposal Criteria

- Qualifications of the Firm
- Staffing and Project Organization
- Work Plan
- Cost and Price

Weight Factors

- 25%
- 15%
- 30%
- 30%