Review of Proposals RFP 8-1593 Temporary Staffing Services Presented to Finance and Administration Committee - August 22, 2018

28 firms proposed, 4 firms were interviewed, 2 firms are being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Average Hourly Billable Rate
1	86	Manpower	None	Highest-ranked firm overall. Excellent proposal.	\$37
		Anaheim, California		Well-established firm with extensive staffing experience.	
				Experienced, knowledgeable project team.	
				Good project team support.	
				Detailed recruiting methods and screening process.	
				Discussed response time and time-to-fill process.	
				Candidate database has a large pool of candidates.	
				Up-to-date on current employment laws.	
				Presented well and answered questions thoroughly during the interview.	
				Excellent references with positive comments.	
				Proposed competitive hourly billable rates.	
2	82	APR Consulting, Inc.	None	Second-ranked firm. Very good proposal overall.	\$39
		Diamond Bar, California		Experience providing temporary staffing services to public agencies.	
				Experienced, knowledgeable project team.	
				Good project team support.	
				Detailed recruiting methods and screening process.	
				Discussed response time and time-to-fill process.	
				Candidate database has a large pool of candidates.	
				Up-to-date on current employment laws.	
				Presented well and answered questions thoroughly during the interview.	
				Excellent references with positive comments.	
				Proposed competitive hourly billable rates.	
3	79	Premier Staffing Source, Inc.	None	Good proposal overall.	\$36
-		Lanham, Maryland		Experience providing temporary staffing services to public agencies.	
				Experienced project team.	
				Proposed project team members are not located in any of the local offices.	
				Discussed recruiting methods and screening process.	
				Discussed response time and time-to-fill process.	
				Candidate database query resulted in a small pool of qualified candidates.	
				Good presentation and responses.	
				Positive feedback from references.	
				Proposed competitive hourly billable rates.	
4	78	Lloyd Staffing	None	Experience placing similar positions for clients.	\$31
		Cerritos, California		Project team members have many years of experience.	
				Small project team managing a high volume of requests and clients.	
				Not current on latest technologies and processes for recruitment and placement.	
				Discussed recruiting methods and screening process.	
				Discussed response time and time-to-fill process.	
				The firm did not demonstrate knowledge of all current employment laws.	
				Provided adequate responses.	
				Positive feedback from references.	
				Proposed the lowest hourly billable rates.	

Evaluation Panel:	Proposal Criteria	Weight Factors
Internal:		
Contracts Administration and Materials Management (1)	Qualifications of the Firm	25%
Human Resources (2)	Staffing and Project Organization	20%
Contracted Services (1)	Work Plan	30%
Information Systems (1)	Cost and Price	25%
General Services (1)		

ATTACHMENT A