91 Express Lanes Account Plan Changes



Background

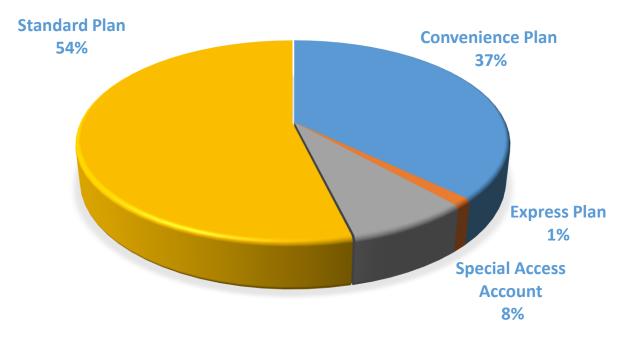
- No changes have been made to 91 Express Lanes account plans and fees in over 20 years
- Any changes to account plans and fees need to be concurrently approved by Riverside County Transportation Commission Board of Directors
- Establishment of 6C as state's electronic toll collection protocol is driving the proposed changes in account plans and fees
- 6C transition required by January 1, 2019
- Phase-out of existing protocol transponders by January 1, 2024

6C Transponders



Current 91 Express Lanes Account Plans

Plan Name	Description and Fees
Convenience (52,400 Customers)	\$75 per transponder, no future fees
Standard (75,520 Customers)	\$7 monthly minimum toll usage on the 91 Express Lanes, offset by toll usage
Express Club (1,648 Customers)	\$20 per transponder per month, \$1 per trip discount for all tolled trips on the 91 Express Lanes
Special Access (11,098 Customers)	No fees; Discounts for HOV3+, motorcycles, pure zero-emission vehicles, disabled veteran or disabled person license plate holders



Proposed Changes to Convenience Plan

Current Plan / Fees	Proposed Plan / Fees
\$75 per <u>transponder</u> , no future fees	\$100 per <u>account</u> , no future fees

Example of Fees Paid

Customer	Current Fees Paid	Transition For Existing Customers Under Proposed Plan	New Customers Under Proposed Plan
A Has 1 transponder	\$75	Keep in existing plan / no additional fees	\$100 per account
B Has 2 transponders	\$150	Keep in existing plan / no additional fees	\$100 per account
C Has 3 transponders	\$225	Keep in existing plan / no additional fees	\$100 per account

Proposed Changes to Standard Plan

Current Plan / Fees	Proposed Plan / Fees
\$7 monthly minimum toll usage per <u>transponder</u> on the 91 EL offset by toll usage	\$2 per <u>account</u> per month; \$1 per trip discount for all tolled trips on the 91 EL, after 30 trips with maximum discount capped at \$50 per account

Example of Fees Paid

Customer	Current Fees Paid	Transition For Existing Customers Under Proposed Plan	New Customers Under Proposed Plan
D Has 1 transponder	\$7 per month	\$2 per month or converted to Convenience Plan depending on usage	\$2 per month per account
E Has 2 transponders	\$14 per month	\$2 per month or converted to Convenience Plan depending on usage	\$2 per month per account
F Has 3 transponders	\$21 per month	\$2 per month or converted to Convenience Plan depending on usage	\$2 per month per account

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Proposed Changes to Express Club Plan

Current Plan / Fees	Proposed Plan / Fees
\$20 per <u>transponder</u> per month, \$1 per trip discount for all tolled trips on the 91 EL	Eliminated

Example of Fees Paid

Customer	Current Fees Paid	Transition For Existing Customers Under Proposed Plan	New Customers Under Proposed Plan
G Has 1 transponder	\$20 per month	\$2 per month and converted to Standard Plan	N/A
H Has 2 transponders	\$40 per month	\$2 per month and converted to Standard Plan	N/A
I Has 3 transponders	\$60 per month	\$2 per month and converted to Standard Plan	N/A

Proposed Changes to Special Access Plan

Current Plan / Fees	Proposed Plan / Fees
No fees; Discounts for HOV+, motorcycles, pure zero emission vehicles, disabled veteran or disabled person license plate holders	No Changes

Example of Fees Paid

Customer	Current Fees Paid	Transition For Existing Customers Under Proposed Plan	New Customers Under Proposed Plan
J Has 1 transponder	\$0 per month	\$0 per month	\$0 per month
K Has 2 transponders	\$0 per month	\$0 per month	\$0 per month
L Has 3 transponders	\$0 per month	\$0 per month	\$0 per month

Transponder Policy Changes

	Current	Transition	Proposed
Standard Transponder	Transponder Deposit, Lost/Damaged Fee \$35/\$50	Not Applicable	Not Applicable
6C Sticker Transponder	Not Applicable	Free to existing customers	Sell for \$5 per transponder
Switchable Transponder	Transponder Deposit, Lost/Damaged Fee \$35	Free to existing customers with switchable transponder	Sell for \$15 per transponder

Transition Goals

- Offer simplified and competitive account plans
- Increase transponder market penetration
- Pass along transponder cost savings to customers
- Minimize financial impacts to OCTA
 - Account revenue fees are projected to decrease by \$1.27 million in first year
 - Transponder costs are projected to decrease by \$400,000 in first year
 - Net projected impact totals \$870,000 plus \$450,000 in Standard Plan discounts

Recommendations and Next Steps

- Seek concurrence from Orange County Transportation Authority and Riverside County Transportation Commission Boards for adoption of the changes to the 91 Express Lanes account plans and policies
- Finalize transponder replacement program
- Development of public outreach and marketing activities
- Modify existing systems
 - In-Lane
 - Back-Office
- Implement changes