

Review of Proposals
RFP 8-1507 Data Center Colocation Services
Presented to Finance and Administration Committee - June 27, 2018
12 proposals were received, 10 proposals were evaluated, 2 firms were interviewed, 1 firm is being recommended.

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Firm Fixed Price
1	88	Switch Ltd. Las Vegas, Nevada	None	Extensive qualifications and experience providing data center colocation services. Facility is Tier IV Gold certified. Demonstrated an excellent understanding of project requirements. Proposed an experienced project team. Comprehensive work plan addressing all the elements of the scope of work. Very good references. Comprehensive responses to interview questions reflecting depth of experience and knowledge. Proposed competitive pricing.	\$623,820
2	78	VPLS, Inc. Orange, California	H5 Data Centers	Good qualifications and experience providing data center colocation services. Facility is was built to meet Tier III rating; however, it is not certified. Demonstrated a good understanding of project requirements. Proposed an experienced project team. Good work plan addressing all the elements of the scope of work. Very good references. Comprehensive responses to interview questions reflecting depth of experience and knowledge. Proposed competitive pricing.	\$531,900

Evaluation Panel:

- Contracts Administration and Materials Management (1)
- Information Systems (2)
- Security and Emergency Preparedness (1)
- Rail Programs and Facilities Engineering (1)

Proposal Criteria

- Qualifications of the Firm
- Staffing and Project Organization
- Work Plan
- Price

Weight Factors

- 35%
- 15%
- 25%
- 25%