

**PROPOSAL EVALUATION CRITERIA MATRIX  
RFP 7-2150 VIDEO SURVEILLANCE SYSTEM AT THE LAGUNA NIGUEL/MISSION VIEJO  
METROLINK STATION**

<b>FIRM: CONVERGINT TECHNOLOGIES, LLC</b>						<b>Weights</b>	<b>Average Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.5	4.0	4.5	4.5	4.5	4	17.6
Staffing/Project Organization	4.5	4.0	4.5	4.5	4.0	6	25.8
Work Plan	4.5	4.0	4.5	4.5	4.0	6	25.8
Cost and Price	5.0	5.0	5.0	5.0	5.0	4	20.0
<b>Overall Score</b>	<b>92.0</b>	<b>84.0</b>	<b>92.0</b>	<b>92.0</b>	<b>86.0</b>		<b>89</b>
<b>FIRM: SCHNEIDER ELECTRIC BUILDINGS AMERICAS, INC.</b>						<b>Weights</b>	<b>Average Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	3.5	3.0	4.0	3.0	3.0	4	13.2
Staffing/Project Organization	3.5	4.0	3.5	3.5	3.5	6	21.6
Work Plan	3.5	3.0	4.0	3.5	4.0	6	21.6
Cost and Price	3.9	3.9	3.9	3.9	3.9	4	15.6
<b>Overall Score</b>	<b>71.6</b>	<b>69.6</b>	<b>76.6</b>	<b>69.6</b>	<b>72.6</b>		<b>72</b>