

Review of Proposals
RFP 7-2150 Video Surveillance System at the Laguna Niguel/Mission Viejo Metrolink Station
PRESENTED TO THE TRANSIT COMMITTEE - JUNE 14, 2018
4 proposals were received, 2 firms were evaluated and interviewed, and 1 firm is being recommended.

Overall Ranking	Proposal Score	Firm and Location	Subcontractors	Evaluation Committee Comments	Total Price
1	89	Convergint Technologies, LLC Orange, California	Global Electric	Highest-ranked firm overall. Specializes in security integration. Excellent qualifications and experience performing video surveillance systems design/installation projects. Prior experience working with subcontractor on relevant projects. Detailed and thorough responses to interview questions. Proposed project managers and project team are highly-experienced and well-qualified. Detailed work plan demonstrating full understanding of the scope of work (SOW). Proposed lowest price.	\$384,488
2	72	Schneider Electric Buildings Americas, Inc. Brea, California	Global Electric	Second-ranked firm. Specializes in energy distribution and building management. Well-qualified firm, but previous project experience less relevant to the SOW. No experience with proposed subcontractor. Provided adequate responses to interview questions. Proposed project manager and project team are experienced and qualified. Detailed work plan demonstrating full understanding of the SOW.	\$498,259

Evaluation Panel:

Internal:

Contracts Administration and Materials Management (1)
Rail Programs (1)
Information Systems (1)

External:

City of Laguna Niguel (1)
Southern California Regional Rail Authority (1)

Evaluation Criteria

Qualifications of the Firm
Staffing and Project Organization
Work Plan
Cost and Price

Weight Factors

20%
30%
30%
20%