

**PROPOSAL EVALUATION CRITERIA MATRIX  
RFP 7-2155: FREEWAY SERVICE PATROL SERVICES  
SERVICE AREA 2**

<b>FIRM: California Coach Orange, Inc. (Cal Coach)</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.0	4.5	4.0	4.5	4.0	6	25.2
Staffing/Project Organization	4.0	4.5	4.0	4.5	4.0	5	21.0
Work Plan	4.5	4.5	4.0	4.5	4.5	3	13.2
Cost and Price	4.2	4.2	4.2	4.2	4.2	6	25.2
<b>Overall Score</b>	<b>82.7</b>	<b>88.2</b>	<b>81.2</b>	<b>88.2</b>	<b>82.7</b>		<b>85</b>
<b>FIRM: Team A&amp;B, Inc. doing business as A&amp;B Towing (A&amp;B)</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.0	4.0	4.0	4.0	3.5	6	23.4
Staffing/Project Organization	3.0	3.5	3.5	3.5	3.0	5	16.5
Work Plan	3.5	3.5	3.0	3.0	3.0	3	9.6
Cost and Price	5.0	5.0	5.0	5.0	5.0	6	30.0
<b>Overall Score</b>	<b>79.5</b>	<b>82.0</b>	<b>80.5</b>	<b>80.5</b>	<b>75.0</b>		<b>80</b>

The score for the non-shortlisted firm is 56.

**PROPOSAL EVALUATION CRITERIA MATRIX**  
**RFP 7-2155: FREEWAY SERVICE PATROL SERVICES**  
**SERVICE AREA 4**

<b>FIRM: Cal Coach</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.0	4.5	4.0	4.5	4.0	6	25.2
Staffing/Project Organization	4.0	4.5	4.0	4.5	4.0	5	21.0
Work Plan	4.5	4.5	4.0	4.5	4.5	3	13.2
Cost and Price	4.0	4.0	4.0	4.0	4.0	6	24.0
<b>Overall Score</b>	<b>81.5</b>	<b>87.0</b>	<b>80.0</b>	<b>87.0</b>	<b>81.5</b>		<b>83</b>
<b>FIRM: A&amp;B</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.0	4.0	4.0	4.0	3.5	6	23.4
Staffing/Project Organization	3.0	3.5	3.5	3.5	3.0	5	16.5
Work Plan	3.5	3.5	3.0	3.0	3.0	3	9.6
Cost and Price	5.0	5.0	5.0	5.0	5.0	6	30.0
<b>Overall Score</b>	<b>79.5</b>	<b>82.0</b>	<b>80.5</b>	<b>80.5</b>	<b>75.0</b>		<b>80</b>

The score for the non-shortlisted firm is 61.

**PROPOSAL EVALUATION CRITERIA MATRIX**  
**RFP 7-2155: FREEWAY SERVICE PATROL SERVICES**  
**SERVICE AREA 9**

<b>FIRM: Cal Coach</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.5	4.5	4.0	4.5	4.0	6	25.8
Staffing/Project Organization	4.0	4.5	4.0	4.5	3.5	5	20.5
Work Plan	4.5	4.5	4.0	4.5	4.0	3	12.9
Cost and Price	4.1	4.1	4.1	4.1	4.1	6	24.6
<b>Overall Score</b>	<b>85.1</b>	<b>87.6</b>	<b>80.6</b>	<b>87.6</b>	<b>78.1</b>		<b>84</b>
<b>FIRM: A&amp;B</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.0	4.0	4.0	4.0	3.5	6	23.4
Staffing/Project Organization	3.0	3.5	3.5	3.5	3.0	5	16.5
Work Plan	3.5	3.5	3.0	3.5	3.0	3	9.9
Cost and Price	5.0	5.0	5.0	5.0	5.0	6	30.0
<b>Overall Score</b>	<b>79.5</b>	<b>82.0</b>	<b>80.5</b>	<b>82.0</b>	<b>75.0</b>		<b>80</b>

Scores for non-shortlisted firms are 55 and 61.

**PROPOSAL EVALUATION CRITERIA MATRIX**  
**RFP 7-2155: FREEWAY SERVICE PATROL SERVICES**  
**SERVICE AREA 7**

<b>FIRM: Beach Town Towing, LLC doing business as Orange County Motor Club</b>							<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>			
Qualifications of Firm	4.5	4.5	4.5	4.5	4.5	6		27.0
Staffing/Project Organization	4.5	4.5	4.5	4.5	4.5	5		22.5
Work Plan	4.5	4.5	4.5	4.5	4.5	3		13.5
Cost and Price	3.9	3.9	3.9	3.9	3.9	6		23.4
<b>Overall Score</b>	<b>86.4</b>	<b>86.4</b>	<b>86.4</b>	<b>86.4</b>	<b>86.4</b>			<b>86</b>
<b>FIRM: Cal Coach</b>							<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>			
Qualifications of Firm	4.0	4.5	4.0	4.5	4.0	6		25.2
Staffing/Project Organization	4.0	4.5	4.0	4.5	4.5	5		21.5
Work Plan	4.0	4.0	4.0	4.0	4.0	3		12.0
Cost and Price	4.1	4.1	4.1	4.1	4.1	6		24.6
<b>Overall Score</b>	<b>80.6</b>	<b>86.1</b>	<b>80.6</b>	<b>86.1</b>	<b>83.1</b>			<b>83</b>
<b>FIRM: A&amp;B</b>							<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>			
Qualifications of Firm	4.0	4.0	4.0	4.0	3.5	6		23.4
Staffing/Project Organization	3.0	3.5	3.5	3.5	3.0	5		16.5
Work Plan	3.5	3.5	3.0	3.5	3.0	3		9.9
Cost and Price	5.0	5.0	5.0	5.0	5.0	6		30.0
<b>Overall Score</b>	<b>79.5</b>	<b>82.0</b>	<b>80.5</b>	<b>82.0</b>	<b>75.0</b>			<b>80</b>