

Review of Proposals
RFP 7-2138 Installation of a Video Surveillance System (VSS) at the Santa Ana and Garden Grove Bus Bases
PRESENTED TO THE TRANSIT COMMITTEE - MAY 10, 2018
3 proposals were received, 3 firms were interviewed, and 1 firm is being recommended.

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Price
1	81	Convergint Technologies, LLC Orange, California	Federal Technology Solutions, Inc.	Highest ranked firm overall. Specializes in security integration. Excellent qualifications and experience performing VSS installation projects. Prior experience with subconsultant. Detailed and thorough responses to interview questions. Proposed project managers and project team are very experienced and well qualified. Detailed work plan demonstrating full understanding of the scope of work (SOW). Follow Sensitive Security Information best practices. Proposed competitive price.	\$643,298
2	77	Schneider Electric Buildings Americas, Inc. Brea, California	Global Electric	Second ranked firm. Specializes in energy distribution and building management. Very good qualifications. Similar project experience though with less experience relevant to the SOW. No experience with proposed subconsultant. Detailed and thorough responses to interview questions. Proposed project managers and project team are experienced and qualified. Detailed work plan demonstrating full understanding of the SOW. Proposed lowest price.	\$615,000
3	66	Ollivier Corporation Los Angeles, California	Power4Ward Digital Networks Group	Third ranked firm. Specializes in network engineering. Good qualifications. Similar project experience though with less experience relevant to the SOW. No experience with proposed subconsultants. Good responses to interview questions. Proposed key personnel are qualified but unable to commit Systems Engineer to project. Work plan was good but the schedule lacked detail. Proposed competitive price.	\$630,445

Evaluation Panel:

Contracts Administration and Materials Management (1)
Information Systems (1)
Maintenance (1)
Security and Emergency Preparedness (1)
Rail Programs and Facilities Engineering (1)

Evaluation Criteria

Qualifications of the Firm
Staffing and Project Organization
Work Plan
Cost and Price

Weight Factors

20 percent
30 percent
30 percent
20 percent