

PROPOSAL EVALUATION CRITERIA MATRIX (SHORT-LISTED FIRMS)
RFP 7-2159 Commercial Banking Services

Bank of the West						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.5	4.5	4.0	4.0	4.0	5	21.0
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.0	4	16.0
Bank Services	4.0	4.5	4.0	4.5	4.0	6	25.2
Bank Fees	5.0	5.0	5.0	5.0	5.0	5	25.0
Overall Score	87.5	90.5	85.0	88.0	85.0		87
Wells Fargo						Weights	Overall Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.5	4.0	4.0	4.0	4.0	5	20.5
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.0	4	16.0
Bank Services	4.0	4.0	4.0	4.0	4.0	6	24.0
Bank Fees	4.6	4.6	4.6	4.6	4.6	5	23.0
Overall Score	85.5	83.0	83.0	83.0	83.0		84

The score for the non-short-listed firm was 57.