

ATTACHMENT C**PROPOSAL EVALUATION CRITERIA MATRIX ("SHORT-LISTED FIRMS")****Agreement for the Construction, Operation, and Maintenance of a Hydrogen Fuel Station, and
Liquid Hydrogen Deliveries**

FIRM: TRILLIUM USA COMPANY LLC						Weights	Average Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	5.0	4.5	4.5	4.0	4.5	6	27.0
Staffing/Project Organization	4.5	5.0	4.5	4.0	4.0	6	26.4
Work Plan	5.0	5.0	4.5	4.0	4.5	4	18.4
Cost and Price	3.8	3.8	3.8	3.8	3.8	4	15.3
Overall Score	92.3	92.3	87.3	79.3	84.3		87
FIRM: NEL HYDROGEN						Weights	Average Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.0	3.5	4.0	4.0	6	23.4
Staffing/Project Organization	4.0	3.5	4.0	3.5	3.5	6	22.2
Work Plan	3.0	3.5	3.0	3.0	3.0	4	12.4
Cost and Price	4.4	4.4	4.4	4.4	4.4	4	17.5
Overall Score	77.5	76.5	74.5	74.5	74.5		75
FIRM: ITM POWER INC.						Weights	Average Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	3.5	3.5	3.5	4.0	3.5	6	21.6
Staffing/Project Organization	3.5	3.0	3.5	3.0	3.5	6	19.8
Work Plan	3.0	3.0	3.5	3.5	3.0	4	12.8
Cost and Price	4.7	4.7	4.7	4.7	4.7	4	18.9
Overall Score	72.9	69.9	74.9	74.9	72.9		73
FIRM: CLEAN ENERGY						Weights	Average Score
Evaluator Number	1	2	3	4	5		
Qualifications of Firm	4.0	4.5	4.0	3.5	4.0	6	24.0
Staffing/Project Organization	4.0	4.0	4.0	3.5	4.0	6	23.4
Work Plan	3.5	2.5	3.0	3.0	3.0	4	12.0
Cost and Price	2.9	2.9	2.9	2.9	2.9	4	11.6
Overall Score	73.6	72.6	71.6	65.6	71.6		71

Scores for the non-short-listed firms range from 55-58.