

Cost and Price
Agreement for the Construction, Operation, and Maintenance of a Hydrogen Fuel Station, and Liquid Hydrogen Deliveries
 Presented to Transit Committee - November 9, 2017

Categories	Trillium USA Company, LLC	Clean Energy	ITM Power, Inc.	Nel Hydrogen
Construction of the Station (30 percent)*	\$3,914,756	\$4,777,732	\$4,777,732	\$4,777,732
Operation and Maintenance (O&M) (35 percent)**	Included in Construction Cost	\$626,725	\$130,000	\$119,818
Fuel Charges (35 percent)***	\$2,136,700	\$2,561,683	\$2,066,400	\$2,460,000
Subtotal	\$6,051,456	\$7,966,140	\$6,974,132	\$7,357,550
Optional Second Dispenser (Not Scored)	\$420,671	\$295,906	\$106,250	\$2,500,000
Grand Total	\$6,472,127	\$8,262,046	\$7,080,382	\$9,857,550

* Construction of the Station includes performance and payment bonds, design/engineering and support for permit application, general contracting for civil work and site preparation, equipment purchases, setup and installation, commissioning, training for employees and first responders, one year of O&M, and warranties.

** O&M includes equipment lease of liquid tank, vaporizer, and other equipment as well as O&M (preventive and corrective) for years two and three.

*** Fuel Charges include fuel pricing per kg, delivery charges for 34 estimated annual deliveries assuming 280 kg/day; 82,000 kg/year.