

Review of Proposals

RFP 7-1949 Information Technology Contract Technical Staffing

Presented to Finance and Administration Committee - January 10, 2018

39 firms proposed, 4 firm were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Average Hourly Billable Rate
1	96	Intratek Computer, Inc. Irvine, California	None	Highest-ranked firm overall. Excellent proposal. Incumbent firm. Extensive experience in providing similar contract staff for public sector clients. Proposed the same project team as current contract, as well as continue the assignments of the current contract staff. Most comprehensive and generous benefits package for contract personnel. Provided all required resumes. Detailed recruiting practices and candidate screening process. Presented well and answered questions thoroughly during the interview. Excellent references with positive comments. Proposed competitive hourly billable rates.	\$86
2	85	Volt Workforce Solution Orange, California	None	Second-ranked firm. Very good proposal overall. Large staffing firm with extensive relevant experience. Knowledgeable project team. No paid holidays offered to contract personnel. Excellent recruiting practices and candidate screening process. Did not provide thorough responses to questions related to benefits package. Excellent references with positive comments. Proposed competitive hourly billable rates.	\$81
3	84	MIDCOM, A Cenergy Company Anaheim, California	None	Good proposal overall. Experience placing and transitioning similar long-term contract personnel. Experienced project team. Good benefits package offered to long-term contract employees. Detailed transition plan. The Vice President responded to all the questions with limited participation from the proposed project manager and technical recruiter. Good recruiting practices and candidate screening process. Positive feedback from references. Proposed competitive hourly billable rates.	\$79
4	80	APR Consulting, Inc. Diamond Bar, California	None	Experience working with clients in the public sector. Experienced project team. Paid time off is not included in overhead and will be billed separately. Benefits package include good options but limited contribution from firm. Good recruiting practices and candidate screening process. Good technical training program. Interviewed well and provided thorough responses. Good comments from reference. Proposed the lowest hourly billable rates.	\$69

Evaluation Panel:

Internal:

Contracts Administration and Materials Management (1)
Information Systems (4)

Proposal Criteria

Qualifications of the Firm
Staffing and Project Organization
Work Plan
Cost and Price

Weight Factors

25%
35%
20%
20%