

**PROPOSAL EVALUATION CRITERIA MATRIX (SHORT-LISTED)
RFP 3-2807 Real Property Management Services**

Cal Pacific Land Services, Inc.							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.5	4.5	4.5	4.5	4.0	4	17.6
Staffing/Project Org	4.0	4.0	4.0	4.0	3.5	6	23.4
Work Plan	4.5	4.5	4.0	4.5	4.5	6	26.4
Cost and Price	4.42	4.42	4.42	4.42	4.42	4	17.7
Overall Score	86.7	86.7	83.7	86.7	81.7		85

Epic Land Solutions, Inc.							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.5	4.5	4.5	4.0	4.5	4	17.6
Staffing/Project Org	3.0	3.0	3.0	3.0	3.0	6	18.0
Work Plan	4.0	3.5	4.0	4.0	4.0	6	23.4
Cost and Price	4.95	4.95	4.95	4.95	4.95	4	19.8
Overall Score	79.8	76.8	79.8	77.8	79.8		79

Paragon Partners Consultants, Inc.							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	3.5	4.0	4.0	4.0	4.0	4	15.6
Staffing/Project Org	3.0	3.5	3.0	3.0	3.0	6	18.6
Work Plan	3.0	3.0	3.0	3.0	4.0	6	19.2
Cost and Price	5.0	5.0	5.0	5.0	5.0	4	20.0
Overall Score	70.0	75.0	72.0	72.0	78.0		73

Range of scores for the non-short-listed firms was 29 to 47.