## Review of Proposals (RFP)

## Request For Proposals 2-2438 Janitorial Services

Presented to Transit Committee - September 8, 2022

11 proposals were received, 2 firms were interviewed, 1 firm is being recommended.

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Three-Year Initial Term Total Firm-Fixed Price
1	82	Gamboa Services, Inc. doing business as Corporate Image Maintenance	KC Power Clean	Established in 1994 with extensive experience in providing janitorial services to various agencies.	\$3,670,328
		Santa Ana, California		Proposed team presented a comprehensive response to the requirements specified in the RFP during the interview.	
				Proposed dedicated project manager has 13 years of janitorial and management experience and will be the point of contact.	
				Customers include Orange County Sanitation District, Orange County Water District, United Parcel Service, and Gulfstream Aerospace Corporation.	
				The firm's clarification and discussion during the interview regarding performance standards specified in the RFP demonstrated a comprehensive depth of knowledge and understanding of Orange County Transportation Authorty's (OCTA) scope of work.	
				Firm obtained favorable ratings on reference checks.	
				Currently providing janitorial services to OCTA.	
				Lower pricing proposed.	
2	76	Premier Property Preservation, LLC	None	Firm has experience in providing a wide range of janitorial services to various agencies.	\$3,741,143
		West Hills, California		Customers include Los Angeles Unified Schools District, California State University, Northridge, City of Inglewood's parks and recreation centers, and California Department of Correction and Rehabilitation.	
				Experienced and well-rounded project team; proposed dedicated project manager has five years of janitorial and management experience and will be the point of contact.	
				The clarification and discussion during the interview regarding performance standards specified in the RFP demonstrated a general knowledge and understanding of OCTA's scope of work.	
				Firm obtained favorable ratings on reference checks.	
				Higher pricing proposed.	

Evaluation Panel:	Proposal Criteria	Weight Factors
Contracts Administration and Materials Management (1)	Qualifications of the Firm, Staffing and Project Organization	40%
Bus Operations (1)	Work Plan	20%
Contracted Services-Administration (1)	Cost and Price	40%

Maintenance (2)