

Review of Proposals
RFP 9-1165 Medical Clinic Services
Presented to Finance and Administration Committee - July 24, 2019
2 clinics proposed, 2 clinics were interviewed, 1 clinic is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Average Per Unit Cost
1	72	Cheshire Medical Corporation dba ProCare Work Injury & Urgent Care Irvine, California	Snore Experts Phoenix Sleep Solutions MedTox Laboratories, Inc.	Highest-ranked firm. Experience providing occupational medical services for various public agencies. Facility is properly equipped and organized. Currently providing work injury care as a subcontractor under Orange County Transportation Authority's workers' compensation administration services contract. Proposed primary physician has over 36 years of experience. Proposed two physicians authorized to sign the medical exam reports and certificates. Proposed medical staff has required certifications and licenses. Proposed medical staff includes two physician assistants that are also authorized to sign the medical exam reports and certificates. Discussed approach for performing physical exams and drug and alcohol tests. Demonstrated compliance with Department of Motor Vehicles (DMV), Federal Transit Administration (FTA), and the California Occupational Safety and Health Administration (Cal/OSHA) requirements. Provided a tour of the facility and conducted a mock exam. Received positive responses from references. Proposed per unit rates within industry standards.	\$74
2	69	Gary A. Linnemann, MD, Inc. dba Pacific Medical Clinic Santa Ana, California	Clinical Reference Laboratory, Inc.	Experience providing occupational medical services for various public agencies. Currently providing medical clinic services to OCTA. Facility is properly equipped and organized. Proposed primary physician has over 30 years of experience. Primary physician is the only one authorized to sign the medical exam reports and certificates. Proposed medical staff has required certifications and licenses. Proposed medical staff includes eight medical assistants. Detailed approach for performing physical exams and drug and alcohol tests. Demonstrated compliance with DMV, FTA, and Cal/OSHA requirements. Provided a tour of the facility and conducted a mock exam. Received positive responses from references. Proposed lower per unit rates.	\$28

Evaluation Panel:
Internal:
Contracts Administration and Materials Management (1)
Human Resources (1)
Safety and Environmental Compliance (1)
Risk Management (1)
Bus Operations-Administration (1)
Maintenance-Administration (1)

Proposal Criteria	Weight Factors
Qualifications of the Firm	20%
Staffing and Project Organization	25%
Work Plan	35%
Cost and Price	20%