

Review of Proposals
RFP 0-2047 Technical Consulting Services for a Next Generation Fare Collection System and OC Streetcar Ticket Vending Machines
 Presented to Transit Committee - May 14, 2020
 6 firms proposed, 3 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Weighted Average Hourly Rate
1	90	Jacobs Engineering Group, Inc. Los Angeles, California	None	Highest-ranked firm overall. Experience with fare collection system projects. Provided fare collection consulting services to OCTA. Proposed project manager has 12 years of experience. Proposed deputy project manager has 21 years of experience. Proposed project team is knowledgeable with relevant experience. Discussed approach for each element in the scope of work. Proposed to leverage experience working with and knowledge of OCTA. Demonstrated an understanding of the project schedule. Presented approach and answered questions during the interview. Received positive responses from references. Proposed lowest weighted average hourly rate.	\$194
2	82	Cleavor Consulting Group Portland, Oregon	Schalch Consulting Krapnick, LLC WSP	Small, boutique firm. Experience with fare collection system projects. Proposed to utilize three subcontractors for this project. Proposed project manager has 18 years of experience and previously served as Director of Operations for Tri-Met. Proposed project team has extensive experience. Discussed approach for providing technical consulting services. Proposed areas in the project that can be streamlined and completed concurrently. Indicated that the firm has the availability and resources to meet project schedule. Presented approach and answered questions during the interview. Received positive responses from references. Proposed competitive hourly rates.	\$221
3	79	Four Nines Technologies Corte Madera, California	Virginkar and Associates, Inc.	Experience with fare collection system projects. Proposed subcontractor has ticket vending machine experience. Proposed project manager has 30 years of experience. Proposed project team has relevant experience. Discussed approach and addressed all elements of the scope of work. Proposed to utilize its proprietary database tool to develop the specifications for the new account-based fare collection systems and ticket vending machines. Discussed ability to meet the project schedule. Presented approach and answered questions during the interview. Received positive responses from references. Proposed competitive hourly rates.	\$205

Evaluation Panel:

- Internet
- Contracts Administration and Materials Management (1)
- Revenue and Grants Administration (1)
- Financial Planning and Analysis (1)
- Scheduling and Bus Operations Support (1)
- Information Systems (1)
- Transit Service Planning (1)

Proposal Criteria

- Qualifications of the Firm 20%
- Staffing and Project Organization 30%
- Work Plan 30%
- Cost and Price 20%

Weight Factors