

Review of Proposals
RFP 2-2746 Information Technology Contracted Technical Staffing
 Presented to Finance and Administration Committee - May 10, 2023

ATTACHMENT A

51 firms proposed, 4 firms were interviewed, 1 firm is being recommended

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Average Hourly Billable Rate
1	87	Intratek Computer, Inc. Irvine, California	None	Highest-ranked firm overall. Excellent proposal, detailed information meeting all requirements. Extensive experience in providing similar contract staff for public sector clients. Proposed the same project team as current contract, as well as continue the assignments of the current contract staff. Most comprehensive and generous benefits package for contract personnel. Detailed recruiting practices and candidate screening process. Presented well and answered questions thoroughly during the interview. Positive feedback from references. Proposed competitive hourly billable rates.	\$105
2	83	22nd Century Technologies, Inc. McLean, Virginia	None	Second-ranked firm. Very good proposal overall. Large staffing firm with extensive relevant experience. Knowledgeable project team. Some trainings may be billable to OCTA. Good recruiting practices and candidate screening process. Positive feedback from references. Limited participation from Project Manager and other key personnel during the interview. Proposed the lowest hourly billable rates.	\$83
3	82	Beacon Hill Staffing Group, LLC Boston, Massachusetts	None	Experience working with clients in the public sector. Experienced project team. Offers training reimbursement on a case-by-case basis. Good recruiting practices and candidate screening process. Good technical training program. Transition of employees may take up to 90 days, including health insurance coverage. Positive feedback from references. Proposed competitive hourly billable rates.	\$102
3	82	Midtown Personnel, Inc. doing business as The Midtown Group Washington, District of Columbia	None	Good proposal overall. Experience placing and transitioning similar long-term contract personnel. Experienced project team. Good benefits package offered to long-term contract employees. Detailed a good transition plan. Travel expenses associated with additional trainings would be billed separately to OCTA. Good recruiting practices and candidate screening process. Positive feedback from references. Proposed competitive hourly billable rates.	\$94

Evaluation Panel:

Internal:

- Contracts Administration and Materials Management (2)
- Information Systems (2)
- Human Resources (1)

Proposal Criteria

Weight Factors

- Qualifications of the Firm 25%
- Staffing and Project Organization 20%
- Work Plan 30%
- Cost and Price 25%