

**Proposal Evaluation Criteria Matrix (Short-Listed)
RFP 9-0995 On-Call Real Property Appraisals and Related Services**

Hendrickson Appraisal Company, Inc.							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.5	4.0	4.0	4.0	4.5	6	25.2
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.0	5	20.0
Work Plan	4.5	4.0	4.5	4.0	4.0	4	16.8
Cost and Price	4.7	4.7	4.7	4.7	4.7	5	23.3
Overall Score	88.3	83.3	85.3	83.3	86.3		85

Hennessey & Hennessey, LLC							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.5	4.0	4.5	4.0	4.5	6	25.8
Staffing/Project Organization	4.0	4.0	4.0	4.0	4.0	5	20.0
Work Plan	4.5	4.0	4.5	4.0	4.0	4	16.8
Cost and Price	4.1	4.1	4.1	4.1	4.1	5	20.3
Overall Score	85.3	80.3	85.3	80.3	83.3		83

Integra Realty Resources - Los Angeles							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.5	4.0	4.5	4.5	4.5	6	26.4
Staffing/Project Organization	4.5	4.0	5.0	4.5	4.5	5	22.5
Work Plan	4.5	4.0	4.5	4.0	4.5	4	17.2
Cost and Price	3.4	3.4	3.4	3.4	3.4	5	17.2
Overall Score	84.7	77.2	87.2	82.7	84.7		83

R.P. Laurain and Associates, Inc.							
Evaluator Number	1	2	3	4	5	Weights	Criteria Score
Qualifications of Firm	4.0	4.0	3.5	3.0	4.0	6	22.2
Staffing/Project Organization	3.5	3.0	3.0	3.0	3.5	5	16.0
Work Plan	3.5	3.5	3.5	3.0	3.5	4	13.6
Cost and Price	5.0	5.0	5.0	5.0	5.0	5	25.0
Overall Score	80.5	78.0	75.0	70.0	80.5		77

The range of scores for the non-short-listed firms was 60-70.